

Product Retirement Notice

PRN #011215-001

December 1, 2015

Joerns Healthcare Announces End of Life Plan for Manual and Semi-Electric Bed Options

This notice serves as formal communication of Joerns Healthcare, Inc.'s intent to initiate the Limited Retirement Mode (LRM) notification for the following products and all related configurations and packages. Limited Retirement Mode is a public statement by Joerns that we will no longer manufacture, develop or release updates or enhancements for these products. The following product(s) are affected:

- EasyCare (EZCR) 2000
- EasyCare (EZCR) 2001
- EasyCare (EZCR) 2002
- EasyCare (EZCR) 2003
- EasyCare (EZCR) 2004
- EasyCare (EZCR) 2100

This retirement notice attempts to identify all SKUs affected by the discontinuation of the EasyCare (EZCR) frame systems in manual and semi-electric versions. It is possible that some part numbers were missed in the list provided. Joerns reserves the right to include omitted SKUs if they are related to the products listed above, even if the SKU is not specifically listed in the notice. Those omitted SKUs are subject to the terms specified within this document. If you are unsure of a specific SKU, please contact your Joerns representative for clarification.

Products:

Product Name	SKU	Description
EASycARE 2000	B784	EasyCare 2000, Manual 500lb SWL, 3-function, 14.5"-25" height bed frame
EASycARE 2001 - ONE MOTOR	B614	EasyCare 2001, Electric 500lb SWL, 2-function, 14.5"-25" height bed frame
EASycARE 2002 -TWO MOTOR	B624	EasyCare 2002 Electric 500lb SWL, 3-function, 14.5"-25" height bed frame
EASycARE 2003 - THREE MOTOR	B684 & B684DC	EasyCare 2003 Electric 500lb SWL, 3-function, 14.5"-25" height bed frame
EASycARE 2004 - FOUR MOTOR	B675	EasyCare 2004 Electric 500lb SWL, 3-function, 8.75"-25.25" height bed frame
EASycARE 2100 SUB-ACUTE	B694	EasyCare 2100 Electric 500lb SWL, 3-function, manual Trendelenburg, 14"-24" height bed frame

Recommended Replacement Products:

Current SKU	New SKU	Description
All	ECCBED	Care 100 frame, 450lb SWL, 3-function, 8.75"-26", Four DC motor electric bed, grid mattress deck, 80" length, Roll-In-Low
All	ECCBED	Care 100 frame, 450lb SWL, 3-function, 8.75"-26", Four DC motor electric bed, grid mattress deck, 80" length, Roll At Any Height
All	ECSBED	EasyCare with 7" to 30" height range - 500 lbs capacity, Roll-In-Low
All	ECSBED	EasyCare with 7" to 30" height range - 500 lbs capacity, Roll At Any Height

**Contact your Joerns representative to discuss replacement options that would best fit your requirements.*

Regions Affected:

- ☐ Asia Pacific (AP) ☐ Europe, Middle East, Africa (EMEA)
☐ Latin America (LA) ☒ North America (NA)

Channels Affected:

- ☐ Acute (AC) ☐ Veterans Affairs (VA)
☒ Post Acute (PA) ☒ Home Care (HC)

Reason for Retirement:

Joerns Healthcare offers duplicative solutions for the long-term care bed frame portfolio today. To simplify choice and improve long-term serviceability, Joerns Healthcare will continue to offer a limited service part options for legacy beds listed here by entering the Limited Retirement Mode and focus support on current and recent bed frame technology as its portfolio

offering. The current product portfolio features a standard feature set and comparable or enhanced capability that supports the immediate and future needs of the long-term care customer.

Price Increase:

Joerns Healthcare will standardize to the current long-term bed models for production offerings and services. Joerns will continue to supply spares on a limited basis and as available. {Spares availability is based on currently supported healthcare bed frames}.

Timeline of Events:

Active Retirement Mode	Joerns will no longer manufacture the noted frame SKUs after this date.	12/31/2010
Limited Retirement Mode	Joerns will no longer sell the noted frame SKUs after this date.	6/30/2015

Service and Warranty:

Joerns will maintain our commitment to our customers by supporting and servicing discontinued product at all domestic service centers throughout the life of all warranties in place, as long as the required parts are commercially available. Service parts will remain in inventory for seven years after the final sale date of discontinued products when an end of service announcement is released.

Contact:

Joerns Healthcare is committed to providing you with a superior level of customer service. Please contact your Joerns representative for additional information regarding this communication.

All official End of Life notifications and phase information is posted on the support area of our website at: <http://www.joerns.com>.

Definition of Terms:

Last Time Buy

Last Time Buy (LTB) is advanced notification to Joerns customers and partners that Joerns intends to start the end of life process. The duration of this phase is variable and depends on numerous factors including material availability, Joerns and channel inventory and end user demand. Last Time Buy is informational only; products in this phase are active.

Active Retirement Mode

Active Retirement Mode (ARM) is a statement by the company that it is no longer actively manufacturing or selling the product. Products in ARM are removed from all price lists and marketing collateral.

Limited Retirement Mode

Limited Retirement Mode (LRM) is a statement by the company that it will no longer manufacture or develop enhancements for these products. Depending on inventory, technical capability, and customer demand Joerns will continue to offer support agreements on products in LRM. LRM is a discretionary phase in the product lifecycle process.

End of Support

End of Support (EOS) is a statement that the company no longer offers support for the product, and all remaining unique inventory or materials will be removed.