Product Retirement Notice

PRN #012924-01 January 29, 2024

Joerns Healthcare Announces End of Life Plan for Patient Lift Combo Code Ordering

This notice serves as formal communication of Joerns Healthcare, Inc.'s intent to initiate the Active Retirement Mode (ARM) notification for the following products and all related configurations and packages. Active Retirement Mode (ARM) is a statement by the company that it is no longer actively manufacturing or selling the product. Products in ARM are removed from all price lists and marketing collateral. The following product(s) are affected:

• Patient Lift combo codes for C-HLA, C-HLA-2, and HML400

This retirement notice attempts to identify all SKUs affected by the discontinuation of the Patient Lift Combo Codes. It is possible that some part numbers were missed in the list provided. Joerns reserves the right to include omitted SKUs if they are related to the products listed above, even if the SKU is not specifically listed in the notice. Those omitted SKUs are subject to the terms specified within this document. If you are unsure of a specific SKU, please contact your Joerns representative for clarification.

Products:

Product Name	SKU	Description
		C-HLA hydraulic Hoyer brand lift with sling; manually adjustable boom
		and leg opening with 400lbs SWL. Compact 41" L x 24" W and boom
C-HLA lift with 2pt sling	C-HLA-112DLC	reach of 80" H with 2pt spreader bar
		C-HLA hydraulic Hoyer brand lift with sling; manually adjustable boom
		and leg opening with 400lbs SWL. Compact 41" L x 24" W and boom
C-HLA lift with 2pt sling	C-HLA-112PLC	reach of 80" H with 2pt spreader bar
		C-HLA hydraulic Hoyer brand lift with sling; manually adjustable boom
		and leg opening with 400lbs SWL. Compact 41" L x 24" W and boom
C-HLA lift with 2pt sling	C-HLA-113DLC	reach of 80" H with 2pt spreader bar
		C-HLA hydraulic Hoyer brand lift with sling; manually adjustable boom
		and leg opening with 400lbs SWL. Compact 41" L x 24" W and boom
C-HLA lift with 2pt sling	C-HLA-113PLC	reach of 80" H with 2pt spreader bar
		C-HLA hydraulic Hoyer brand lift with sling; manually adjustable boom
		and leg opening with 400lbs SWL. Compact 41" L x 24" W and boom
C-HLA lift with 2pt sling	C-HLA-117DLC	reach of 80" H with 2pt spreader bar
		C-HLA hydraulic Hoyer brand lift with sling; manually adjustable boom
		and leg opening with 400lbs SWL. Compact 41" L x 24" W and boom
C-HLA lift with 2pt sling	C-HLA-118DLC	reach of 80" H with 2pt spreader bar
		C-HLA-2 hydraulic Hoyer brand lift with sling; manually adjustable boom
		and leg opening with 400lbs SWL. Compact 41" L x 24" W and boom
C-HLA-2 lift with loop sling	C-HLA-2-50020	reach of 80" H with 6pt loop cradle
		C-HLA-2 hydraulic Hoyer brand lift with sling; manually adjustable boom
		and leg opening with 400lbs SWL. Compact 41" L x 24" W and boom
C-HLA-2 lift with loop sling	C-HLA-2-50021	reach of 80" H with 6pt loop cradle
		C-HLA-2 hydraulic Hoyer brand lift with sling; manually adjustable boom
		and leg opening with 400lbs SWL. Compact 41" L x 24" W and boom
C-HLA-2 lift with loop sling	C-HLA-2-50022	reach of 80" H with 6pt loop cradle
		C-HLA-2 hydraulic Hoyer brand lift with sling; manually adjustable boom
		and leg opening with 400lbs SWL. Compact 41" L x 24" W and boom
C-HLA-2 lift with loop sling	C-HLA-2-50023	reach of 80" H with 6pt loop cradle
C-HLA-2 lift with loop sling	C-HLA-2-50025	C-HLA-2 hydraulic Hoyer brand lift with sling; manually adjustable boom

		and leg opening with 400lbs SWL. Compact 41" L x 24" W and boom
		reach of 80" H with 6pt loop cradle
		C-HLA-2 hydraulic Hoyer brand lift with sling; manually adjustable boom
		and leg opening with 400lbs SWL. Compact 41" L x 24" W and boom
C-HLA-2 lift with loop sling	C-HLA-2-50026	reach of 80" H with 6pt loop cradle
		C-HLA-2 hydraulic Hoyer brand lift with sling; manually adjustable boom
		and leg opening with 400lbs SWL. Compact 41" L x 24" W and boom
C-HLA-2 lift with loop sling	C-HLA-2-50027	reach of 80" H with 6pt loop cradle
		C-HLA-2 hydraulic Hoyer brand lift with sling; manually adjustable boom
		and leg opening with 400lbs SWL. Compact 41 " L x 24" W and boom
C-HLA-2 lift with loop sling	C-HLA-2-70000	reach of 80" H with 6pt loop cradle
		C-HLA-2 hydraulic Hoyer brand lift with sling; manually adjustable boom
		and leg opening with 400lbs SWL. Compact 41" L x 24" W and boom
C-HLA-2 lift with loop sling	C-HLA-2-70001	reach of 80" H with 6pt loop cradle
		C-HLA-2 hydraulic Hoyer brand lift with sling; manually adjustable boom
		and leg opening with 400lbs SWL. Compact 41" L x 24" W and boom
C-HLA-2 lift with loop sling	C-HLA-2-70002	reach of 80" H with 6pt loop cradle
		C-HLA-2 hydraulic Hoyer brand lift with sling; manually adjustable boom
		and leg opening with 400lbs SWL. Compact 41" L x 24" W and boom
C-HLA-2 lift with loop sling	C-HLA-2-70003	reach of 80" H with 6pt loop cradle
		C-HLA-2 hydraulic Hoyer brand lift with sling; manually adjustable boom
		and leg opening with 400lbs SWL. Compact 41" L x 24" W and boom
C-HLA-2 lift with loop sling	C-HLA-2-70010	reach of 80" H with 6pt loop cradle
		C-HLA-2 hydraulic Hoyer brand lift with sling; manually adjustable boom
		and leg opening with 400lbs SWL. Compact 41" L x 24" W and boom
C-HLA-2 lift with loop sling	C-HLA-2-70011	reach of 80" H with 6pt loop cradle
		C-HLA-2 hydraulic Hoyer brand lift with sling; manually adjustable boom
		and leg opening with 400lbs SWL. Compact 41" L x 24" W and boom
C-HLA-2 lift with loop sling	C-HLA-2-70012	reach of 80" H with 6pt loop cradle
		C-HLA-2 hydraulic Hoyer brand lift with sling; manually adjustable boom
		and leg opening with 400lbs SWL. Compact 41" L x 24" W and boom
C-HLA-2 lift with loop sling	C-HLA-2-70013	reach of 80" H with 6pt loop cradle
		C-HLA-2 hydraulic Hoyer brand lift with sling; manually adjustable boom
		and leg opening with 400lbs SWL. Compact 41" L x 24" W and boom
C-HLA-2 lift with loop sling	C-HLA-2-70051	reach of 80" H with 6pt loop cradle
		C-HLA-2 hydraulic Hoyer brand lift with sling; manually adjustable boom
	0 111 4 0 70050	and leg opening with 400lbs SWL. Compact 41" L x 24" W and boom
C-HLA-2 lift with loop sling	C-HLA-2-70052	reach of 80" H with 6pt loop cradle
		C-HLA-2 hydraulic Hoyer brand lift with sling; manually adjustable boom
		and leg opening with 400lbs SWL. Compact 41" L x 24" W and boom
C-HLA-2 lift with loop sling	C-HLA-2-70053	reach of 80" H with 6pt loop cradle
		C-HLA-2 hydraulic Hoyer brand lift with sling; manually adjustable boom
		and leg opening with 400lbs SWL. Compact 41" L x 24" W and boom
C-HLA-2 lift with loop sling	C-HLA-2-70056	reach of 80" H with 6pt loop cradle
		C-HLA-2 hydraulic Hoyer brand lift with sling; manually adjustable boom
C HIA 2 lift with loop aling	C-HLA-2-70057	and leg opening with 400lbs SWL. Compact 41" L x 24" W and boom
C-HLA-2 lift with loop sling	0-11A-2-/003/	reach of 80" H with 6pt loop cradle
		C-HLA-2 hydraulic Hoyer brand lift with sling; manually adjustable boom and leg opening with 400lbs SWL. Compact 41" L x 24" W and boom
C-HLA-2 lift with loop sling	C-HLA-2-70058	reach of 80" H with 6pt loop cradle
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		LIMI 400 hydraulia Llaver brand lift with aling manually adjustable, non
		HML400 hydraulic Hoyer brand lift with sling; manually adjustable, non-
HML400 lift with loop sling	HML400-50020	powered transfer with 400lbs SWL and compact base at 43.5" L x 24" W and boom reach of 77" H with 6pt loop cradle
Third 400 the with toop sting	11112400-30020	HML400 hydraulic Hoyer brand lift with sling; manually adjustable, non-
		powered transfer with 400lbs SWL and compact base at 43.5" L x 24" W
HML400 lift with loop sling	HML400-50021	and boom reach of 77" H with 6pt loop cradle
Third 400 the with toop sting	11112400-30021	HML400 hydraulic Hoyer brand lift with sling; manually adjustable, non-
		powered transfer with 400lbs SWL and compact base at 43.5° L x 24" W
HML400 lift with loop sling	HML400-50022	and boom reach of 77" H with 6pt loop cradle
	11112400 30022	HML400 hydraulic Hoyer brand lift with sling; manually adjustable, non-
		powered transfer with 400lbs SWL and compact base at 43.5" L x 24" W
HML400 lift with loop sling	HML400-50023	and boom reach of 77" H with 6pt loop cradle
		HML400 hydraulic Hoyer brand lift with sling; manually adjustable, non-
		powered transfer with 400lbs SWL and compact base at 43.5" L x 24" W
HML400 lift with loop sling	HML400-50025	and boom reach of 77" H with 6pt loop cradle
		HML400 hydraulic Hoyer brand lift with sling; manually adjustable, non-
		powered transfer with 400lbs SWL and compact base at 43.5" L x 24" W
HML400 lift with loop sling	HML400-50026	and boom reach of 77" H with 6pt loop cradle
		HML400 hydraulic Hoyer brand lift with sling; manually adjustable, non-
		powered transfer with 400lbs SWL and compact base at 43.5" L x 24" W
HML400 lift with loop sling	HML400-50027	and boom reach of 77" H with 6pt loop cradle
		HML400 hydraulic Hoyer brand lift with sling; manually adjustable, non-
		powered transfer with 400lbs SWL and compact base at 43.5" L x 24" W
HML400 lift with loop sling	HML400-70000	and boom reach of 77" H with 6pt loop cradle
		HML400 hydraulic Hoyer brand lift with sling; manually adjustable, non-
		powered transfer with 400lbs SWL and compact base at 43.5" L x 24" W $$
HML400 lift with loop sling	HML400-70001	and boom reach of 77" H with 6pt loop cradle
		HML400 hydraulic Hoyer brand lift with sling; manually adjustable, non-
		powered transfer with 400lbs SWL and compact base at 43.5" L x 24" W $$
HML400 lift with loop sling	HML400-70002	and boom reach of 77" H with 6pt loop cradle
		HML400 hydraulic Hoyer brand lift with sling; manually adjustable, non-
		powered transfer with 400lbs SWL and compact base at 43.5" L x 24" W $$
HML400 lift with loop sling	HML400-70003	and boom reach of 77" H with 6pt loop cradle
		HML400 hydraulic Hoyer brand lift with sling; manually adjustable, non-
		powered transfer with 400lbs SWL and compact base at 43.5" L x 24" W
HML400 lift with loop sling	HML400-70010	and boom reach of 77" H with 6pt loop cradle
		HML400 hydraulic Hoyer brand lift with sling; manually adjustable, non-
		powered transfer with 400lbs SWL and compact base at 43.5" L x 24" W
HML400 lift with loop sling	HML400-70011	and boom reach of 77" H with 6pt loop cradle
		HML400 hydraulic Hoyer brand lift with sling; manually adjustable, non-
		powered transfer with 400lbs SWL and compact base at 43.5" L x 24" W
HML400 lift with loop sling	HML400-70012	and boom reach of 77" H with 6pt loop cradle
		HML400 hydraulic Hoyer brand lift with sling; manually adjustable, non-
HMI 400 lift with loop aling	HML400-70013	powered transfer with 400lbs SWL and compact base at 43.5" L x 24" W
HML400 lift with loop sling		and boom reach of 77" H with 6pt loop cradle
		HML400 hydraulic Hoyer brand lift with sling; manually adjustable, non- powered transfer with 400lbs SWL and compact base at 43.5" L x 24" W
HML400 lift with loop sling	HML400-70051	and boom reach of 77" H with 6pt loop cradle
	11112400-70031	HML400 hydraulic Hoyer brand lift with sling; manually adjustable, non-
HML400 lift with loop sling	HML400-70052	powered transfer with 400lbs SWL and compact base at 43.5° L x 24" W
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	and boom reach of 77" H with 6pt loop cradle	
	HML400 hydraulic Hoyer brand lift with sling; manually adjustable, non-	
	powered transfer with 400lbs SWL and compact base at 43.5" L x 24" W $$	
HML400-70053	and boom reach of 77" H with 6pt loop cradle	
	HML400 hydraulic Hoyer brand lift with sling; manually adjustable, non-	
	powered transfer with 400lbs SWL and compact base at 43.5" L x 24" W $$	
HML400-70056	and boom reach of 77" H with 6pt loop cradle	
	HML400 hydraulic Hoyer brand lift with sling; manually adjustable, non-	
	powered transfer with 400lbs SWL and compact base at 43.5" L x 24" W $$	
HML400-70057	and boom reach of 77" H with 6pt loop cradle	
	HML400 hydraulic Hoyer brand lift with sling; manually adjustable, non-	
	powered transfer with 400lbs SWL and compact base at 43.5" L x 24" W $$	
HML400-70058	and boom reach of 77" H with 6pt loop cradle	
	HML400-70056 HML400-70057	

Recommended Replacement Products:

Current SKU	New SKU	Description
		Separate sling and lift with manually adjustable, non-powered transfer
		with 400lbs SWL and compact base at 43.5" L x 24" W and boom reach of
C-HLA-112DLC	HML400 with 112DLC	77" H
		Separate sling and lift with manually adjustable, non-powered transfer
		with 400lbs SWL and compact base at 43.5" L x 24" W and boom reach of
C-HLA-112PLC	HML400 with 112PLC	77"H
		Separate sling and lift with manually adjustable, non-powered transfer
		with 400lbs SWL and compact base at 43.5" L x 24" W and boom reach of
C-HLA-113DLC	HML400 with 113DLC	77" H
		Separate sling and lift with manually adjustable, non-powered transfer
		with 400lbs SWL and compact base at 43.5" L x 24" W and boom reach of
C-HLA-113PLC	HML400 with 113PLC	77"H
		Separate sling and lift with manually adjustable, non-powered transfer
		with 400lbs SWL and compact base at 43.5" L x 24" W and boom reach of
C-HLA-117DLC	HML400 with 117DLC	77" H
		Separate sling and lift with manually adjustable, non-powered transfer
C-HLA-118DLC	HML400 with 118DLC	with 400lbs SWL and compact base at 43.5" L x 24" W and boom reach of 77" H $$
C-FILA-110DLC		Separate sling and lift with manually adjustable, non-powered transfer
		with 400lbs SWL and compact base at 43.5" L x 24" W and boom reach of
C-HLA-2-50020	HML400 with 50020	77" H
0 112 2 00020		Separate sling and lift with manually adjustable, non-powered transfer
		with 400lbs SWL and compact base at 43.5" L x 24" W and boom reach of
C-HLA-2-50021	HML400 with 50021	77" H
		Separate sling and lift with manually adjustable, non-powered transfer
		with 400lbs SWL and compact base at 43.5" L x 24" W and boom reach of
C-HLA-2-50022	HML400 with 50022	77" H
		Separate sling and lift with manually adjustable, non-powered transfer
		with 400lbs SWL and compact base at 43.5" L x 24" W and boom reach of
C-HLA-2-50023	HML400 with 50023	77"H
		Separate sling and lift with manually adjustable, non-powered transfer
		with 400lbs SWL and compact base at 43.5" L x 24" W and boom reach of
C-HLA-2-50025	HML400 with 50025	77"H



C-HLA-2-50026	HML400 with 50026	Separate sling and lift with manually adjustable, non-powered transfer with 400lbs SWL and compact base at 43.5" L x 24" W and boom reach of 77" H
		Separate sling and lift with manually adjustable, non-powered transfer with 400lbs SWL and compact base at 43.5" L x 24" W and boom reach of
C-HLA-2-50027	HML400 with 50027	77" H
		Separate sling and lift with manually adjustable, non-powered transfer
		with 400lbs SWL and compact base at 43.5" L x 24" W and boom reach of
C-HLA-2-70000	HML400 with 70000	77"H
		Separate sling and lift with manually adjustable, non-powered transfer
		with 400lbs SWL and compact base at 43.5" L x 24" W and boom reach of
C-HLA-2-70001	HML400 with 70001	77"H
C-HLA-2-70002	HML400 with 70002	Separate sling and lift with manually adjustable, non-powered transfer with 400lbs SWL and compact base at 43.5" L x 24" W and boom reach of 77" H
		Separate sling and lift with manually adjustable, non-powered transfer
		with 400lbs SWL and compact base at 43.5" L x 24" W and boom reach of
C-HLA-2-70003	HML400 with 70003	77" H
		Separate sling and lift with manually adjustable, non-powered transfer
		with 400lbs SWL and compact base at 43.5" L x 24" W and boom reach of
C-HLA-2-70010	HML400 with 70010	77"H
		Separate sling and lift with manually adjustable, non-powered transfer
.		with 400lbs SWL and compact base at 43.5" L x 24" W and boom reach of
C-HLA-2-70011	HML400 with 70011	77"H
		Separate sling and lift with manually adjustable, non-powered transfer
	LIMI 400 with 70010	with 400lbs SWL and compact base at 43.5" L x 24" W and boom reach of
C-HLA-2-70012	HML400 with 70012	77" H Separate sling and lift with manually adjustable, non-powered transfer
		with 400lbs SWL and compact base at 43.5" L x 24" W and boom reach of
C-HLA-2-70013	HML400 with 70013	77" H
		Separate sling and lift with manually adjustable, non-powered transfer
		with 400lbs SWL and compact base at 43.5" L x 24" W and boom reach of
C-HLA-2-70051	HML400 with 70051	77" H
		Separate sling and lift with manually adjustable, non-powered transfer
		with 400lbs SWL and compact base at 43.5" L x 24" W and boom reach of
C-HLA-2-70052	HML400 with 70052	77" H
		Separate sling and lift with manually adjustable, non-powered transfer
		with 400lbs SWL and compact base at 43.5" L x 24" W and boom reach of
C-HLA-2-70053	HML400 with 70053	77" H
		Separate sling and lift with manually adjustable, non-powered transfer with 400lbs SWL and compact base at 43.5" L x 24" W and boom reach of
C-HLA-2-70056	HML400 with 70056	77" H
5 HEA 2 70000		Separate sling and lift with manually adjustable, non-powered transfer
		with 400lbs SWL and compact base at 43.5" L x 24" W and boom reach of
C-HLA-2-70057	HML400 with 70057	77" H
		Separate sling and lift with manually adjustable, non-powered transfer
		with 400lbs SWL and compact base at 43.5" L x 24" W and boom reach of
C-HLA-2-70058	HML400 with 70058	77" H
		Separate sling and lift with manually adjustable, non-powered transfer
HML400-50020	HML400 with 50020	with 400lbs SWL and compact base at 43.5" L x 24" W and boom reach of



		77" H
HML400-50021	HML400 with 50021	Separate sling and lift with manually adjustable, non-powered transfer with 400lbs SWL and compact base at 43.5" L x 24" W and boom reach of 77" H
		Separate sling and lift with manually adjustable, non-powered transfer with 400lbs SWL and compact base at 43.5" L x 24" W and boom reach of
HML400-50022	HML400 with 50022	77" H
HML400-50023	HML400 with 50023	Separate sling and lift with manually adjustable, non-powered transfer with 400lbs SWL and compact base at 43.5" L x 24" W and boom reach of 77" H
HML400-50025	HML400 with 50025	Separate sling and lift with manually adjustable, non-powered transfer with 400lbs SWL and compact base at 43.5" L x 24" W and boom reach of 77" H
HML400-50026	HML400 with 50026	Separate sling and lift with manually adjustable, non-powered transfer with 400lbs SWL and compact base at 43.5" L x 24" W and boom reach of 77" H
HML400-50027	HML400 with 50027	Separate sling and lift with manually adjustable, non-powered transfer with 400lbs SWL and compact base at 43.5" L x 24" W and boom reach of 77" H
		Separate sling and lift with manually adjustable, non-powered transfer with 400lbs SWL and compact base at 43.5" L x 24" W and boom reach of
HML400-70000	HML400 with 70000	 77" H Separate sling and lift with manually adjustable, non-powered transfer with 400lbs SWL and compact base at 43.5" L x 24" W and boom reach of
HML400-70001	HML400 with 70001	77" H
HML400-70002	HML400 with 70002	Separate sling and lift with manually adjustable, non-powered transfer with 400lbs SWL and compact base at 43.5" L x 24" W and boom reach of 77" H
HML400-70003	HML400 with 70003	Separate sling and lift with manually adjustable, non-powered transfer with 400lbs SWL and compact base at 43.5" L x 24" W and boom reach of 77" H
HML400-70010	HML400 with 70010	Separate sling and lift with manually adjustable, non-powered transfer with 400lbs SWL and compact base at 43.5" L x 24" W and boom reach of 77" H
HML400-70011	HML400 with 70011	Separate sling and lift with manually adjustable, non-powered transfer with 400lbs SWL and compact base at 43.5" L x 24" W and boom reach of 77" H
		Separate sling and lift with manually adjustable, non-powered transfer with 400lbs SWL and compact base at 43.5" L x 24" W and boom reach of
HML400-70012 HML400-70013	HML400 with 70012	 77" H Separate sling and lift with manually adjustable, non-powered transfer with 400lbs SWL and compact base at 43.5" L x 24" W and boom reach of 77" H
HML400-70051	HML400 with 70051	Separate sling and lift with manually adjustable, non-powered transfer with 400lbs SWL and compact base at 43.5" L x 24" W and boom reach of 77" H
HML400-70052	HML400 with 70052	Separate sling and lift with manually adjustable, non-powered transfer with 400lbs SWL and compact base at 43.5" L x 24" W and boom reach of 77" H
HML400-70053	HML400 with 70053	Separate sling and lift with manually adjustable, non-powered transfer



		with 400lbs SWL and compact base at 43.5" L x 24" W and boom reach of 77" H
HML400-70056	HML400 with 70056	Separate sling and lift with manually adjustable, non-powered transfer with 400lbs SWL and compact base at 43.5" L x 24" W and boom reach of 77" H
HML400-70057	HML400 with 70057	Separate sling and lift with manually adjustable, non-powered transfer with 400lbs SWL and compact base at 43.5" L x 24" W and boom reach of 77" H
HML400-70058	HML400 with 70058	Separate sling and lift with manually adjustable, non-powered transfer with 400lbs SWL and compact base at 43.5" L x 24" W and boom reach of 77" H
HML400-70058	HML400 with 70058	77" H

*Contact your Joerns representative to discuss replacement options that would best fit your requirements.

Regions Affected:

□ Asia Pacific (AP)
 □ Europe, Middle East, Africa (EMEA)
 ☑ Latin America (LA)
 ☑ North America (NA)
 Channels Affected:
 ☑ Acute (AC)
 ☑ Veterans Affairs (VA)
 ☑ Post Acute (PA)
 ☑ Home Care (HC)

Reason for Retirement:

New Product Introduction

Price Increase:

None Available.

<u>Timeline of Events:</u>

Special Price Requests Due	Joerns will not accept any special price requests (SPRs) after this date.	12/30/2023
Last Time Buy	Joerns will not accept monthly or service contract orders after this date.	12/30/2023
Active Retirement Mode	Joerns will no longer manufacture the noted frame SKUs after this date.	n/a
Limited Retirement Mode	Joerns will no longer sell the noted frame SKUs after this date.	1/29/2024
End of Service	Joerns will no longer offer service parts for the product after this date.	n/a

Service and Warranty:

Joerns will maintain our commitment to our customers by supporting and servicing discontinued product at all domestic service centers throughout the life of all warranties in place, as long as the required parts are commercially available. Service parts will remain in inventory for seven years after the final sale date of discontinued products when an end of service announcement is released.

Contact:

Joerns Healthcare is committed to providing you with a superior level of customer service. Please contact your Joerns representative for additional information regarding this communication.

All official End of Life notifications and phase information is posted on the support area of our website at: http://www.joerns.com.

Definition of Terms:

Last Time Buy

Last Time Buy (LTB) is advanced notification to Joerns customers and partners that Joerns intends to start the end of life process. The duration of this phase is variable and depends on numerous factors including material availability,



Joerns and channel inventory and end user demand. Last Time Buy is informational only; products in this phase are active.

Active Retirement Mode

Active Retirement Mode (ARM) is a statement by the company that it is no longer actively manufacturing or selling the product. Products in ARM are removed from all price lists and marketing collateral.

Limited Retirement Mode

Limited Retirement Mode (LRM) is a statement by the company that it will no longer manufacture or develop enhancements for these products. Depending on inventory, technical capability, and customer demand Joerns will continue to offer support agreements on products in LRM. LRM is a discretionary phase in the product lifecycle process.

End of Support

End of Support (EOS) is a statement that the company no longer offers support for the product, and all remaining unique inventory or materials will be removed.

