

Product Retirement Notice

PRN #082222-01

August 22, 2022

Joerns Healthcare Announces End of Life Plan for HPL500

This notice serves as formal communication of Joerns Healthcare, Inc.'s intent to initiate the Active Retirement Mode (ARM) notification for the following products and all related configurations and packages. Active Retirement Mode (ARM) is a statement by the company that it is no longer actively manufacturing or selling the product. Products in ARM are removed from all price lists and marketing collateral. The following product(s) are affected:

- Lift, Hoyer HPL500

This retirement notice attempts to identify all SKUs affected by the discontinuation of the HPL500 Lift. It is possible that some part numbers were missed in the list provided. Joerns reserves the right to include omitted SKUs if they are related to the products listed above, even if the SKU is not specifically listed in the notice. Those omitted SKUs are subject to the terms specified within this document. If you are unsure of a specific SKU, please contact your Joerns representative for clarification.

Products:

Product Name	SKU	Description
LIFT, HOYER HPL500 ELECTRIC LEG SM2	HPL500-EL-S2	LIFT, HOYER HPL500 ELECTRIC LEG SM2
LIFT, HOYER HPL500 SM2	HPL500-S2	LIFT, HOYER HPL500 SM2

Recommended Replacement Products:

Current SKU	New SKU	Description
HPL500-EL-S2	HPL450-EL	HOYER 450 PATIENT LIFT, ELECTRIC LEG, 450LB CAPACITY
	HOY-PRESENCE-S	HOY PRESENCE W/ SMART MONITOR, 500LB CAPACITY
HPL500-S2	HPL450-ML	HOYER 450 PATIENT LIFT, MANUAL LEG, 450LB CAPACITY
	HOY-PRESENCE-S	HOY PRESENCE W/ SMART MONITOR, 500LB CAPACITY

*Contact your Joerns representative to discuss replacement options that would best fit your requirements.

Regions Affected:

- Asia Pacific (AP) Europe, Middle East, Africa (EMEA)
 Latin America (LA) North America (NA)

Channels Affected:

- Acute (AC) Veterans Affairs (VA)
 Post Acute (PA) Home Care (HC)

Reason for Retirement:

Introduction of HPL450, SKU Rationalization

Price Increase:

None Available.

Timeline of Events:

Special Price Requests Due	Joerns will not accept any special price requests (SPRs) after this date.	9/30/2022
Last Time Buy	Joerns will not accept monthly or service contract orders after this date.	10/30/2022
Active Retirement Mode	Joerns will no longer manufacture the noted frame SKUs after this date.	12/31/2022
Limited Retirement Mode	Joerns will no longer sell the noted frame SKUs after this date.	12/31/2022
End of Service	Joerns will no longer offer service parts for the product after this date.	12/31/2029

Service and Warranty:

Joerns will maintain our commitment to our customers by supporting and servicing discontinued product at all domestic service centers throughout the life of all warranties in place, as long as the required parts are commercially available. Service parts will remain in inventory for seven years after the final sale date of discontinued products when an end of service announcement is released.

Contact:

Joerns Healthcare is committed to providing you with a superior level of customer service. Please contact your Joerns representative for additional information regarding this communication.

All official End of Life notifications and phase information is posted on the support area of our website at: <http://www.joerns.com>.

Definition of Terms:

Last Time Buy

Last Time Buy (LTB) is advanced notification to Joerns customers and partners that Joerns intends to start the end of life process. The duration of this phase is variable and depends on numerous factors including material availability, Joerns and channel inventory and end user demand. Last Time Buy is informational only; products in this phase are active.

Active Retirement Mode

Active Retirement Mode (ARM) is a statement by the company that it is no longer actively manufacturing or selling the product. Products in ARM are removed from all price lists and marketing collateral.

Limited Retirement Mode

Limited Retirement Mode (LRM) is a statement by the company that it will no longer manufacture or develop enhancements for these products. Depending on inventory, technical capability, and customer demand Joerns will continue to offer support agreements on products in LRM. LRM is a discretionary phase in the product lifecycle process.

End of Support

End of Support (EOS) is a statement that the company no longer offers support for the product, and all remaining unique inventory or materials will be removed.