Product Retirement Notice

PRN #022018-002 February 9, 2018

Joerns Healthcare Announces End of Life Plan for TDD-0000-3978-05

This notice serves as formal communication of Joerns Healthcare, Inc.'s intent to initiate the Active Retirement Mode notification for the following products and all related configurations and packages. Active Retirement Mode (ARM) is a statement by the company that it is no longer actively manufacturing or selling the product. Products in ARM are removed from all price lists and marketing collateral. The following products are affected:

TDD-0000-3978-05 TRANSFER DEVICE 39IN DISP CS 5

Only the TDD-0000-3978-05 is affected. No other SKU's will be affected.

Products:

Product Name	SKU	Description
TDD-0000-3978-05	TDD-0000-3978-05	TRANSFER DEVICE 39IN DISP CS 5

Recommended Replacement Products:

Current SKU	New SKU	Description
TDD-0000-3978-05	TDD-0000-3478-05	TRANSFER DEVICE 34IN DISP CS 5
	Or	Or
	CAREGLYDE-39-M	MAT_A 39 CAREGLYDE TRANSFER

^{*}Contact your Joerns representative to discuss replacement options that would best fit your requirements.

☐ Europe, Middle East, Africa (EMEA)
✓ North America (NA)
☐ Veterans Affairs (VA)
☐ Home Care (HC)

Reason for Retirement:

In order to better serve our customers, a portfolio consolidation was needed within the lateral transfer product group. Select disposable and reusable transfer pads will still be available to meet the needs of patients and caregivers alike and help drive clinical outcomes for our customers by streamlining our product offering.

Service and Warranty:

Joerns will maintain our commitment to our customers by supporting and servicing discontinued product at all domestic service centers throughout the life of all warranties in place, as long as the required parts are commercially available. Service parts, with the exception of the actuator, will remain in inventory for seven years after the final sale date of discontinued products when an end of service announcement is released.

Contact:

Joerns Healthcare is committed to providing you with a superior level of customer service. Please contact your Joerns representative for additional information regarding this communication.

Definition of Terms:

Last Time Buy

Last Time Buy (LTB) is advanced notification to Joerns customers and partners that Joerns intends to start the end of life process. The duration of this phase is variable and depends on numerous factors including material availability, Joerns and channel inventory and end user demand. Last Time Buy is informational only; products in this phase are active.

Active Retirement Mode

Active Retirement Mode (ARM) is a statement by the company that it is no longer actively manufacturing or selling the product. Products in ARM are removed from all price lists and marketing collateral.

Limited Retirement Mode

Limited Retirement Mode (LRM) is a statement by the company that it will no longer manufacture or develop enhancements for these products. Depending on inventory, technical capability, and customer demand Joerns will continue to offer support agreements on products in LRM. LRM is a discretionary phase in the product lifecycle process.

End of Support

End of Support (EOS) is a statement that the company no longer offers support for the product, and all remaining unique inventory or materials will be removed.

