

Product Retirement Notice

PRN #03012021-04

March 1, 2021

Joerns Healthcare Announces End of Life Plan for Slings

This notice serves as formal communication of Joerns Healthcare, Inc.'s intent to initiate the End of Support (EOS) notification for the following products and all related configurations and packages. End of Support (EOS) is a statement that the company no longer offers support for the product, and all remaining unique inventory or materials will be removed. The following product(s) are affected:

- Recovercare Slings

This retirement notice attempts to identify all SKUs affected by the discontinuation of the Recovercare Sling Series. It is possible that some part numbers were missed in the list provided. Joerns reserves the right to include omitted SKUs if they are related to the products listed above, even if the SKU is not specifically listed in the notice. Those omitted SKUs are subject to the terms specified within this document. If you are unsure of a specific SKU, please contact your Joerns representative for clarification.

Products:

Product Name	SKU	Description
Recovercare Slings	NA26900	SLING, FULL, MB
Recovercare Slings	NA26901	SLING, FULL, LB
Recovercare Slings	NA26902	SLING, FULL, MESH, MB
Recovercare Slings	NA26903	SLING, FULL, MESH, LB
Recovercare Slings	NA26904	SLING, FULL, MESH, LB
Recovercare Slings	NA26905	SLING, FULL, STAPH, LB
Recovercare Slings	NA26906	SLING, LONG, MB
Recovercare Slings	NA26907	SLING, LONG, LB
Recovercare Slings	NA26908	SLING, LONG, MESH, MB
Recovercare Slings	NA26909	SLING, LONG, MESH, LB
Recovercare Slings	NA26910	SLING, ACCESS, MB
Recovercare Slings	NA26911	SLING, ACCESS, LB
Recovercare Slings	NA26912	SLING, MULTI REPO
Recovercare Slings	NA26913	SLING, MULTI REPO, BARI
Recovercare Slings	NA26914	SLING, REPO, FULL
Recovercare Slings	NA26915	SLING, REPO, FULL, BARI

Recommended Replacement Products:

Current SKU	New SKU	Description
NA26900	NA1072	SLING, FULL BACK, MED, 850
NA26901	NA1073	SLING, FULL BACK, LARGE, 850
NA26902	NA1072	SLING, FULL BACK, MED, 850
NA26903	NA1073	SLING, FULL BACK, LARGE, 850
NA26904	NA1073	SLING, FULL BACK, LARGE, 850
NA26905	NA1073	SLING, FULL BACK, LARGE, 850
NA26906	NA1030	HOYER BARIATRIC SLING - XL
NA26907	NA1031	HOYER BARIATRIC SLING - 2XL
NA26908	NA1030	HOYER BARIATRIC SLING - XL
NA26909	NA1031	HOYER BARIATRIC SLING - 2XL
NA26910	No Alternative	

NA26911	No Alternative	
NA26912	NA25710	SLING, HOYER STANDARD REPOSITIONING
NA26913	NA25711	SLING, HOYER BARIATRIC REPOSITIONING
NA26914	NA25710	SLING, HOYER STANDARD REPOSITIONING
NA26915	NA25711	SLING, HOYER BARIATRIC REPOSITIONING

*Contact your Joerns representative to discuss replacement options that would best fit your requirements.

Regions Affected:

- Asia Pacific (AP) Europe, Middle East, Africa (EMEA)
 Latin America (LA) North America (NA)

Channels Affected:

- Acute (AC) Veterans Affairs (VA)
 Post Acute (PA) Home Care (HC)

Reason for Retirement:

These products have been discontinued due to low sales volume, transfer of manufacturing to Mexico and rationalization efforts.

Price Increase:

None Available.

Timeline of Events:

Special Price Requests Due	Joerns will not accept any special price requests (SPRs) after this date.	03/01/2021
Last Time Buy	Joerns will not accept monthly or service contract orders after this date.	03/01/2021
Active Retirement Mode	Joerns will no longer manufacture the noted frame SKUs after this date.	03/01/2021
Limited Retirement Mode	Joerns will no longer sell the noted frame SKUs after this date.	03/01/2021
End of Service	Joerns will no longer offer service parts for the product after this date.	03/01/2021

Service and Warranty:

Joerns will maintain our commitment to our customers by supporting discontinued product at all domestic service centers throughout the life of all warranties in place, as long as the required parts are commercially available.

Contact:

Joerns Healthcare is committed to providing you with a superior level of customer service. Please contact your Joerns representative for additional information regarding this communication.

All official End of Life notifications and phase information is posted on the support area of our website at: <http://www.joerns.com>.

Definition of Terms:

Last Time Buy

Last Time Buy (LTB) is advanced notification to Joerns customers and partners that Joerns intends to start the end of life process. The duration of this phase is variable and depends on numerous factors including material availability, Joerns and channel inventory and end user demand. Last Time Buy is informational only; products in this phase are active.

Active Retirement Mode

Active Retirement Mode (ARM) is a statement by the company that it is no longer actively manufacturing or selling the product. Products in ARM are removed from all price lists and marketing collateral.



Limited Retirement Mode

Limited Retirement Mode (LRM) is a statement by the company that it will no longer manufacture or develop enhancements for these products. Depending on inventory, technical capability, and customer demand Joerns will continue to offer support agreements on products in LRM. LRM is a discretionary phase in the product lifecycle process.

End of Support

End of Support (EOS) is a statement that the company no longer offers support for the product, and all remaining unique inventory or materials will be removed.