

# Product Retirement Notice

PRN #03012021-03

March 1, 2021

## Joerns Healthcare Announces End of Life Plan for Slings

This notice serves as formal communication of Joerns Healthcare, Inc.'s intent to initiate the End of Support (EOS) notification for the following products and all related configurations and packages. End of Support (EOS) is a statement that the company no longer offers support for the product, and all remaining unique inventory or materials will be removed. The following product(s) are affected:

- Non Joerns Transfer & Slings

This retirement notice attempts to identify all SKUs affected by the discontinuation of the Non Joerns Transfer & Sling Series. It is possible that some part numbers were missed in the list provided. Joerns reserves the right to include omitted SKUs if they are related to the products listed above, even if the SKU is not specifically listed in the notice. Those omitted SKUs are subject to the terms specified within this document. If you are unsure of a specific SKU, please contact your Joerns representative for clarification.

### **Products:**

Product Name	SKU	Description
Non Joerns Slings	NG015C	SLING 600LB COMBI
Non Joerns Slings	NG015LXX	SLING XL
Non Joerns Slings	SL-SA662	SLING STAND ASSIST DLX PAD M(29-48)10/CV
Non Joerns Slings	SL-SA663	SLING STAND ASSIST DLX PAD L(36-59)10/CV
Non Joerns Slings	SL-SA664	SLING STAND ASSIST DLX PAD 00LB(50-79)10
Non Joerns Slings	SL-UDH821	SLING SM UNIVERSAL DISP 600
Non Joerns Transfer	T015CXXF	SLING XL COMBI
Non Joerns Transfer	T015LCXS	SLING LG LONG SEAT COMMODE
Non Joerns Transfer	T016DX-PSS	SLING LG SIT TO STAND DISPOSABLE TOLLOS

### **Recommended Replacement Products:**

Current SKU	New SKU	Description
NG015C	No Alternative	
NG015LXX	No Alternative	
SL-SA662	No Alternative	
SL-SA663	No Alternative	
SL-SA664	No Alternative	
SL-UDH821	No Alternative	
T015CXXF	No Alternative	
T015LCXS	No Alternative	
T016DX-PSS	No Alternative	

\*Contact your Joerns representative to discuss replacement options that would best fit your requirements.

### **Regions Affected:**

- Asia Pacific (AP)       Europe, Middle East, Africa (EMEA)  
 Latin America (LA)     North America (NA)

### **Channels Affected:**

- Acute (AC)                       Veterans Affairs (VA)  
 Post Acute (PA)                 Home Care (HC)

**Reason for Retirement:**

These products have been discontinued due to low sales volume, transfer of manufacturing to Mexico and rationalization efforts.

**Price Increase:**

None Available.

**Timeline of Events:**

Special Price Requests Due	Joerns will not accept any special price requests (SPRs) after this date.	03/01/2021
Last Time Buy	Joerns will not accept monthly or service contract orders after this date.	03/01/2021
Active Retirement Mode	Joerns will no longer manufacture the noted frame SKUs after this date.	03/01/2021
Limited Retirement Mode	Joerns will no longer sell the noted frame SKUs after this date.	03/01/2021
End of Service	Joerns will no longer offer service parts for the product after this date.	03/01/2021

**Service and Warranty:**

Joerns will maintain our commitment to our customers by supporting discontinued product at all domestic service centers throughout the life of all warranties in place, as long as the required parts are commercially available.

**Contact:**

Joerns Healthcare is committed to providing you with a superior level of customer service. Please contact your Joerns representative for additional information regarding this communication.

All official End of Life notifications and phase information is posted on the support area of our website at: <http://www.joerns.com>.

**Definition of Terms:****Last Time Buy**

Last Time Buy (LTB) is advanced notification to Joerns customers and partners that Joerns intends to start the end of life process. The duration of this phase is variable and depends on numerous factors including material availability, Joerns and channel inventory and end user demand. Last Time Buy is informational only; products in this phase are active.

**Active Retirement Mode**

Active Retirement Mode (ARM) is a statement by the company that it is no longer actively manufacturing or selling the product. Products in ARM are removed from all price lists and marketing collateral.

**Limited Retirement Mode**

Limited Retirement Mode (LRM) is a statement by the company that it will no longer manufacture or develop enhancements for these products. Depending on inventory, technical capability, and customer demand Joerns will continue to offer support agreements on products in LRM. LRM is a discretionary phase in the product lifecycle process.

**End of Support**

End of Support (EOS) is a statement that the company no longer offers support for the product, and all remaining unique inventory or materials will be removed.