

Product Retirement Notice

PRN # 112017-001

November 3, 2017

Joerns Healthcare Announces End of Life Plan for Select Hoyer Classic Legacy Slings

This notice serves as formal communication of Joerns Healthcare, Inc.'s intent to initiate the End of Support notification for the following products and all related configurations and packages. End of Support (EOS) is a statement that the company no longer offers support for the product, and all remaining unique inventory or materials will be removed. The following product(s) are affected:

- Select Hoyer Classic Legacy Slings

This retirement notice attempts to identify all SKUs affected by the discontinuation of select Hoyer Classic Legacy Slings. It is possible that some part numbers were missed in the list provided. Joerns reserves the right to include omitted SKUs if they are related to the products listed above, even if the SKU is not specifically listed in the notice. Those omitted SKUs are subject to the terms specified within this document. If you are unsure of a specific SKU, please contact your Joerns representative for clarification.

Products:

Product Name	SKU	Description
Hoyer Classic Legacy Sling	020-0236	SLING,FULL BODY
Hoyer Classic Legacy Sling	105-D	SLING,COMMODE XL MESH
Hoyer Classic Legacy Sling	105-P	SLING SEAT/BACK XL POLYESTER
Hoyer Classic Legacy Sling	110-D-LS	KIT, SLING, COMFORT SEAT W/ SUPPORT WIRE
Hoyer Classic Legacy Sling	110-P	SLING,CMFRT ST+HDSPT,PLYDURA WI STPS+WIR
Hoyer Classic Legacy Sling	110-P-LS	SLING CMFRTSEA +HDSPT PLYDURA WISTPS+WIR
Hoyer Classic Legacy Sling	110-P-LS-510	SLINGCMFT SEAT+HDSPT,POLYDURA WI STPSWIR
Hoyer Classic Legacy Sling	111-D-LS	SLING COMMODE SEAT +HDSPT MESH
Hoyer Classic Legacy Sling	111-P	SLINGCMODE ST+HDSPT POLYD W/CMFT STPS WR
Hoyer Classic Legacy Sling	111-P-LS	SLING COMMODE SEAT +HDSPT POLY
Hoyer Classic Legacy Sling	111-P-LS-510	SLINGCMODE ST+HDSPT,POLDURAWICMFT STPWIR
Hoyer Classic Legacy Sling	114-D	SLING,COMFORT SEAT DACRPM,WI,+STRAPS
Hoyer Classic Legacy Sling	114-D-LS	SLING,COMFORT SEAT,MESH,WI,-STRAPS
Hoyer Classic Legacy Sling	114-P	SLING,COMFORT SEAT POLYDURA,WI,+STRAPS
Hoyer Classic Legacy Sling	114-P-LS	SLING,COMFORT SEAT POLYDURA,WI,-STRAPS
Hoyer Classic Legacy Sling	115-D	SLING,COMFRT COMDE SEAT,DCRN WI+STRAP
Hoyer Classic Legacy Sling	115-D-LS	SLING,COMFRT CMODE SEAT,MESH,WI,-STRAP
Hoyer Classic Legacy Sling	115-P	SLING,COMFRT CMODE SEAT,POLYDURA,WI,+STR
Hoyer Classic Legacy Sling	115-P-LS	SLING,COMFRT CMODE SEATPOLYDURA,WI,STRAP
Hoyer Classic Legacy Sling	117-D	SLING,CMODE ST,MD/HDSPT,DCRNCNVS CMFR CH
Hoyer Classic Legacy Sling	117-P	SLING,CMODE SEAT,MD/HDSPT,POLYD,CMFRT+CH
Hoyer Classic Legacy Sling	117-P-LC	SLINGCMODE STMD/HDSPTPLYDURA WO CMFTCHAI
Hoyer Classic Legacy Sling	118-D	SLING,WI CMFRT+CHAINS SEAT,MD/HDSPT,DCRN
Hoyer Classic Legacy Sling	118-P	SLING,CMFRT SEAT,MD/HDSPT,POLYD +CHAINS
Hoyer Classic Legacy Sling	118-P-LC	SLING,CMFT ST,MD/HDSPT,POLYDURA,WI,CHAIN
Hoyer Classic Legacy Sling	127-P	SLING,SPLIT CMODE+HDSPT POLYD +STRAPS
Hoyer Classic Legacy Sling	127-P-LS	SLING,SPLIT,CMODE,&HDSUPT POLYD +WIRE
Hoyer Classic Legacy Sling	127-P-LS-510	SLING,CMODE,POLYESTER
Hoyer Classic Legacy Sling	134-S-C	CHAIN SET (CHROME) WI,9,10 SLINGS
Hoyer Classic Legacy Sling	9-D	SLING,CMODE SEAT,MESH W/CHAIN
Hoyer Classic Legacy Sling	9-D-LC	SLING,COMMODE SEAT/BACK DCRN w/o CHAINS
Hoyer Classic Legacy Sling	9-P	SLING,CMODE SEAT, POLYESTER W/CHAIN
Hoyer Classic Legacy Sling	9-P-LC	SLING COMMODE SEAT/BAK POLYDURA W/O CHAI

Recommended Replacement Products:

Current SKU	New SKU	Description
020-0236	No Alternative	
105-D	No Alternative	
105-P	No Alternative	
110-D-LS	110-D	SLING,CMFRT SEAT+HDSPT,DCRN WI STPS WIRE
110-P	110-D	SLING,CMFRT SEAT+HDSPT,DCRN WI STPS WIRE
110-P-LS	110-D	SLING,CMFRT SEAT+HDSPT,DCRN WI STPS WIRE
110-P-LS-510	110-D-LS-510	SLING,CFRT SEAT+HDSPT,DCRN WI STPS WIRE
111-D-LS	111-D	SLING,CMODE ST+HDSPT,DCRN WICMFTSTPS WIR
111-P	111-D	SLING,CMODE ST+HDSPT,DCRN WICMFTSTPS WIR
111-P-LS	111-D	SLING,CMODE ST+HDSPT,DCRN WICMFTSTPS WIR
111-P-LS-510	111-D-LS-510	SLINGCMODE SEAT+HDSPT DCRN WICMFTSTPSWIR
114-D	112-D	SLING,1PC SEAT/BACK DCRN WI +CHAINS
114-D-LS	112-D-LC	SLING,1PC SEAT/BACK,MESH,WI,-CHAINS
114-P	112-P	SLING,1PC SEAT/BACK POLYDURA W +CHAINS
114-P-LS	112-P-LC	SLING,1PC SEAT/BACK POLYDURA,WI,-CHAINS
115-D	113-D	SLING,1PC WI CMODE+CHAINS,SEAT/BK,DCRN
115-D-LS	113-D-LC	SLING,1PC WI CMODE,ST/BACK,MESH CHAINS
115-P	113-P	SLING,1PC CMODE,SEAT/BACK,POLYD +CHAINS
115-P-LS	113-P-LC	SLING,1PC WI CMODE,ST/BACK,POLYDURA CHNS
117-D	117-D-LC	SLING,CMODE ST,MD/HDSPTMESH,WO,CMFT,CHAI
117-P	117-D-LC	SLING,CMODE ST,MD/HDSPTMESH,WO,CMFT,CHAI
117-P-LC	117-D-LC	SLING,CMODE ST,MD/HDSPTMESH,WO,CMFT,CHAI
118-D	118-D-LC	SLING,CMFRT ST,MD/HDSPT,MESH,WI,CMFT,CHA
118-P	118-D-LC	SLING,CMFRT ST,MD/HDSPT,MESH,WI,CMFT,CHA
118-P-LC	118-D-LC	SLING,CMFRT ST,MD/HDSPT,MESH,WI,CMFT,CHA
127-P	No Alternative	
127-P-LS	No Alternative	
127-P-LS-510	No Alternative	
134-S-C	113-P	SLING,1PC CMODE,SEAT/BACK,POLYD +CHAINS
9-D	113-D	SLING,1PC WI CMODE+CHAINS,SEAT/BK,DCRN
9-D-LC	113-D-LC	SLING,1PC WI CMODE,ST/BACK,MESH CHAINS
9-P	113-P	SLING,1PC CMODE,SEAT/BACK,POLYD +CHAINS
9-P-LC	113-P-LC	SLING,1PC WI CMODE,ST/BACK,POLYDURA CHNS

*Contact your Joerns representative to discuss replacement options that would best fit your requirements.

Regions Affected:

- Asia Pacific (AP) Europe, Middle East, Africa (EMEA)
 Latin America (LA) North America (NA)

Channels Affected:

- Acute (AC) Veterans Affairs (VA)
 Post Acute (PA) Home Care (HC)

Reason for Retirement:

In order to better serve our customers, a portfolio consolidation was needed within the Legacy Classic Slings. Select slings will still be available to meet the needs of patients and caregivers alike and help drive clinical outcomes for our customers by streamlining our product offering.

Timeline of Events:

Active Retirement Mode	Joerns will no longer manufacture the noted product SKUs after this date.	01JAN2018
Limited Retirement Mode	Joerns will no longer sell the noted product SKUs after this date.	01JAN2018
End of Service	Joerns will no longer offer service parts for the product after this date.	01JAN2018

Contact:

Joerns Healthcare is committed to providing you with a superior level of customer service. Please contact your Joerns representative for additional information regarding this communication.

All official End of Life notifications and phase information is posted on the support area of our website at: <http://www.joerns.com>.

Obsoleted Hoyer Classic Legacy Sling Packages:

Packages	Description
C-HLA-105P	C-HLA W/ SLING ST/BK XL POLYESTER
C-HLA-117PLC	C-HLA W/ SLING CMOD, STMD/HDSTP POLY CMF
C-HLA-118PLC	C-HLA W/ SLING CMFT, STMD/HDSTP POLY CMF

Hoyer Classic Legacy Sling Package Mapping Tool:

Legacy SKU	New SKU
C-HLA-105P	C-HLA-113PLC
C-HLA-117PLC	C-HLA-117DLC
C-HLA-118PLC	C-HLA-118DLC

Definition of Terms:

Last Time Buy

Last Time Buy (LTB) is advanced notification to Joerns customers and partners that Joerns intends to start the end of life process. The duration of this phase is variable and depends on numerous factors including material availability, Joerns and channel inventory and end user demand. Last Time Buy is informational only; products in this phase are active.

Active Retirement Mode

Active Retirement Mode (ARM) is a statement by the company that it is no longer actively manufacturing or selling the product. Products in ARM are removed from all price lists and marketing collateral.

Limited Retirement Mode

Limited Retirement Mode (LRM) is a statement by the company that it will no longer manufacture or develop enhancements for these products. Depending on inventory, technical capability, and customer demand Joerns will continue to offer support agreements on products in LRM. LRM is a discretionary phase in the product lifecycle process.

End of Support

End of Support (EOS) is a statement that the company no longer offers support for the product, and all remaining unique inventory or materials will be removed.