# **Product Retirement Notice**

PRN #03012021-05 March 1, 2021

# Joerns Healthcare Announces End of Life Plan for Slings

This notice serves as formal communication of Joerns Healthcare, Inc.'s intent to initiate the End of Support (EOS) notification for the following products and all related configurations and packages. End of Support (EOS) is a statement that the company no longer offers support for the product, and all remaining unique inventory or materials will be removed. The following product(s) are affected:

• Full Back, Pro Slings

This retirement notice attempts to identify all SKUs affected by the discontinuation of the Full Back, Pro Sling Series. It is possible that some part numbers were missed in the list provided. Joerns reserves the right to include omitted SKUs if they are related to the products listed above, even if the SKU is not specifically listed in the notice. Those omitted SKUs are subject to the terms specified within this document. If you are unsure of a specific SKU, please contact your Joerns representative for clarification.

#### Products:

Product Name	SKU	Description
Full Back, Pro	700.05610.06	CRADLE SHALLOW SCALE
Full Back, Pro	NA1069NA1070PK2EA	FULL BACK SLING BUNDLE, NA1069, NA1070
Full Back, Pro	NA1069PK4	FULL BACK SLING BUNDLE, NA1069, PK OF 4
Full Back, Pro	NA1070PK4	FULL BACK SLING BUNDLE, NA1070, PK OF 4
Full Back, Pro	NA1530	Hoyer Ultrafine Reflex XS
Full Back, Pro	NA1531	Hoyer Ultrafine Reflex S
Full Back, Pro	NA1532	Hoyer Ultrafine Reflex M
Full Back, Pro	NA1533	Hoyer Ultrafine Reflex L
Full Back, Pro	NA1534	Hoyer Ultrafine Reflex XL
Full Back, Pro	NA1544	MULTIFIT SLIM SIZE 5
Full Back, Pro	NA1545	MULTIFIT SLIM SIZE 6
Full Back, Pro	NA1546	MULTIFIT SLIM SIZE 7
Full Back, Pro	NA1547	MULTIFIT SLIM SIZE 8
Full Back, Pro	NA1548	MULTIFIT SLIM SIZE 9
Full Back, Pro	NA1549	MULTIFIT SLIM SIZE 10
Full Back, Pro	NA1562	Hoyer Ultrafine Straight Leg S
Full Back, Pro	NA1563	Hoyer Ultrafine Straight Leg M
Full Back, Pro	NA1564	Hoyer Ultrafine Straight Leg L
Full Back, Pro	NA1572	Hoyer Ultrafine Deluxe Leg S
Full Back, Pro	NA1573	Hoyer Ultrafine Deluxe Leg M
Full Back, Pro	NA1574	Hoyer Ultrafine Deluxe Leg L
Full Back, Pro	NA1584	MULTIFIT SIZE 5
Full Back, Pro	NA1585	MULTIFIT SIZE 6
Full Back, Pro	NA1586	MULTIFIT SIZE 7
Full Back, Pro	NA1587	MULTIFIT SIZE 8
Full Back, Pro	NA1588	MULTIFIT SIZE 9
Full Back, Pro	NA1589	MULTIFIT SIZE 10
Full Back, Pro	NA1631	SLING, HOYER UNIFIT SMALL
Full Back, Pro	NA1632	SLING, HOYER UNIFIT MEDIUM
Full Back, Pro	NA1633	SLING, HOYER UNIFIT LARGE
Full Back, Pro	NA1705	MULTIFIT REFLEX SIZE 5

Full Back, Pro	NA1706	MULTIFIT REFLEX SIZE 6
Full Back, Pro	NA1707	MULTIFIT REFLEX SIZE 7
Full Back, Pro	NA1708	MULTIFIT REFLEX SIZE 8
Full Back, Pro	NA1709	MULTIFIT REFLEX SIZE 9
Full Back, Pro	NA1710	MULTIFIT REFLEX SIZE 9
Full Back, Pro	NA1725	MULTIFIT REFLEX SLIM SIZE 5
Full Back, Pro	NA1726	MULTIFIT REFLEX SLIM SIZE 6
Full Back, Pro	NA1727	MULTIFIT REFLEX SLIM SIZE 7
Full Back, Pro	NA1728	MULTIFIT REFLEX SLIM SIZE 8
Full Back, Pro	NA1729	MULTIFIT REFLEX SLIM SIZE 9
Full Back, Pro	NA1730	MULTIFIT REFLEX SLIM SIZE 10
Full Back, Pro	NA1791	SLING, HOY UNIFIT DELUXE SOLID X-SMALL
Full Back, Pro	NA1792	SLING, HOY UNIFIT DELUXE SOLID SMALL
Full Back, Pro	NA1793	SLING, HOY UNIFIT DELUXE SOLID MEDIUM
Full Back, Pro	NA1794	SLING, HOY UNIFIT DELUXE SOLID LARGE
Full Back, Pro	NA1795	SLING, HOY UNIFIT DELUXE SOLID X-LARGE
Full Back, Pro	NA1796	SLING, HOY UNIFIT DELUXE NET X-SMALL
Full Back, Pro	NA1797	SLING, HOY UNIFIT DELUXE NET SMALL
Full Back, Pro	NA1798	SLING, HOY UNIFIT DELUXE NET MEDIUM
Full Back, Pro	NA1799	SLING, HOY UNIFIT DELUXE NET LARGE
Full Back, Pro	NA1800	SLING, HOY UNIFIT DELUXE NET X-LARGE
Full Back, Pro	NC1067	SLING, CA, FULL BACK
Full Back, Pro	NC1068	SLING, CA, FULL BACK
Full Back, Pro	NC1069	SLING, CA, FULL BACK
Full Back, Pro	NC1070	SLING, CA, FULL BACK
Full Back, Pro	NC1071	SLING, CA, FULL BACK, X-LARGE

## **Recommended Replacement Products:**

Current SKU	New SKU	Description
700.05610.06	No Alternative	
NA1069NA1070PK2EA	NA1069 NA1070	SLING,FULL BACK,6-PT,MED, LG
NA1069PK4	NA1069	SLING,FULL BACK,6-PT,MED
NA1070PK4	NA1070	SLING,FULL BACK,6-PT,LG
NA1530	No Alternative	
NA1531	No Alternative	
NA1532	No Alternative	
NA1533	No Alternative	
NA1534	No Alternative	
NA1544	NA1050P	SLING,QUICKFIT,6-PT,DELUXE PADDED, SM
NA1545	NA1050P	SLING,QUICKFIT,6-PT,DELUXE PADDED, SM
NA1546	NA1053P	SLING,QUICKFIT,6-PT,DELUXE PADDED, MD
NA1547	NA1053P	SLING,QUICKFIT,6-PT,DELUXE PADDED, MD
NA1548	NA1056P	SLING,QUICKFIT,6-PT,DELUXE PADDED, LG
NA1549	NA1056P	SLING,QUICKFIT,6-PT,DELUXE PADDED, LG
NA1562	NA1000P	SLING,QUICKFIT,6-PT,PADDED,SM
NA1563	NA1003P	SLING,QUICKFIT,6-PT,PADDED,MED
NA1564	NA1006P	QUICK FIT PADDED SLING-LARGE
NA1572	NA1000P	SLING,QUICKFIT,6-PT,PADDED,SM
NA1573	NA1003P	SLING,QUICKFIT,6-PT,PADDED,MED



NA1574	NA1006P	QUICK FIT PADDED SLING-LARGE
NA1584	NA1050P	SLING,QUICKFIT,6-PT,DELUXE PADDED, SM
NA1585	NA1050P	SLING,QUICKFIT,6-PT,DELUXE PADDED, SM
NA1586	NA1053P	SLING,QUICKFIT,6-PT,DELUXE PADDED, MD
NA1587	NA1053P	SLING,QUICKFIT,6-PT,DELUXE PADDED, MD
NA1588	NA1056P	SLING,QUICKFIT,6-PT,DELUXE PADDED, LG
NA1589	NA1056P	SLING,QUICKFIT,6-PT,DELUXE PADDED, LG
NA1631	NA1000P	SLING,QUICKFIT,6-PT,PADDED,SM
NA1632	NA1003P	SLING,QUICKFIT,6-PT,PADDED,MED
NA1633	NA1006P	QUICK FIT PADDED SLING-LARGE
NA1705	No Alternative	
NA1706	No Alternative	
NA1707	No Alternative	
NA1708	No Alternative	
NA1709	No Alternative	
NA1710	No Alternative	
NA1725	No Alternative	
NA1726	No Alternative	
NA1727	No Alternative	
NA1728	No Alternative	
NA1729	No Alternative	
NA1730	No Alternative	
NA1791	NA1048	SLING,QUICKFIT,6-PT,DELUX,X-SM
NA1792	NA1050	SLING,QUICKFIT,6-PT,DELUXE,SM
NA1793	NA1053	SLING,QUICKFIT,6-PT,DELUXE,MED
NA1794	NA1056	SLING,QUICKFIT,6-PT,DELUXE,LG
NA1795	NA1058	SLING,QUICKFIT,6-PT,DELUX,X-LG
NA1796	NA1051	SLING,QUICKFIT,6-PT,DELUXE NET
NA1797	NA1051	SLING,QUICKFIT,6-PT,DELUXE NET
NA1798	NA1054	SLING,QUICKFIT,6-PT,DELUXE NET
NA1799	NA1057	SLING,QUICKFIT,6-PT,DELUXE NET
NA1800	NA1059	SLING, QUICKFIT, DLX, MESH, XL
NC1067	NA1067	SLING,FULL BACK,6-PT,X-SM
NC1068	NA1068	SLING,FULL BACK,6-PT,SM
NC1069	NA1069	SLING,FULL BACK,6-PT,MED
NC1070	NA1070	SLING,FULL BACK,6-PT,LG
NC1071	NA1071	SLING,FULL BACK,6-PT,X-LG

\*Contact your Joerns representative to discuss replacement options that would best fit your requirements.

#### **Regions Affected:**

Asia Pacific (AP)
Europe, Middle East, Africa (EMEA)
Latin America (LA)
North America (NA)
Channels Affected:
Acute (AC)
Veterans Affairs (VA)

☑ Post Acute (PA) ☑ Home Care (HC)

## **Reason for Retirement:**

These products have been discontinued due to low sales volume, transfer of manufacturing to Mexico and rationalization efforts.



#### Price Increase:

None Available.

#### Timeline of Events:

Special Price Requests Due	Joerns will not accept any special price requests (SPRs) after this date.	
Last Time Buy	Joerns will not accept monthly or service contract orders after this date.	03/01/2021
Active Retirement Mode	Joerns will no longer manufacture the noted frame SKUs after this date.	03/01/2021
Limited Retirement Mode	Joerns will no longer sell the noted frame SKUs after this date.	03/01/2021
End of Service	Joerns will no longer offer service parts for the product after this date.	03/01/2021

#### Service and Warranty:

Joerns will maintain our commitment to our customers by supporting discontinued product at all domestic service centers throughout the life of all warranties in place, as long as the required parts are commercially available.

#### Contact:

Joerns Healthcare is committed to providing you with a superior level of customer service. Please contact your Joerns representative for additional information regarding this communication.

All official End of Life notifications and phase information is posted on the support area of our website at: <a href="http://www.joerns.com">http://www.joerns.com</a>.

### **Definition of Terms:**

#### Last Time Buy

Last Time Buy (LTB) is advanced notification to Joerns customers and partners that Joerns intends to start the end of life process. The duration of this phase is variable and depends on numerous factors including material availability, Joerns and channel inventory and end user demand. Last Time Buy is informational only; products in this phase are active.

#### **Active Retirement Mode**

Active Retirement Mode (ARM) is a statement by the company that it is no longer actively manufacturing or selling the product. Products in ARM are removed from all price lists and marketing collateral.

#### **Limited Retirement Mode**

Limited Retirement Mode (LRM) is a statement by the company that it will no longer manufacture or develop enhancements for these products. Depending on inventory, technical capability, and customer demand Joerns will continue to offer support agreements on products in LRM. LRM is a discretionary phase in the product lifecycle process.

#### **End of Support**

End of Support (EOS) is a statement that the company no longer offers support for the product, and all remaining unique inventory or materials will be removed.

