

Product Retirement Notice

PRN #052422-002

May 24, 2022

Joerns Healthcare Announces End of Life Plan for DermaFloat APM and Cair APM Control Units

This notice serves as formal communication of Joerns Healthcare, Inc.'s intent to initiate the End of Support notification for the following products and all related configurations and packages. End of Support (EOS) indicates that Joerns no longer offers support for the product, and all remaining unique inventory or materials will be removed. The following product(s) are affected:

APM Control Units affected

- Dermafloat APM and Cair APM Control Units
- Package SKUs for Pump/Mattress combination for Dermafloat APM (**Mattresses are still available for replacement)
- Package SKUs for Pump/Mattress combination for Cair APM (**Mattresses are still available for replacement)

This retirement notice attempts to identify all SKUs affected by the discontinuation of the Dermafloat APM and Cair APM Control Units. It is possible that some part numbers were missed in the list provided. Joerns reserves the right to include omitted SKUs if they are related to the products listed above, even if the SKU is not specifically listed in the notice. Those omitted SKUs are subject to the terms specified within this document. If you are unsure of a specific SKU, please contact your Joerns representative for clarification.

Products:

Product Name	SKU	Description
DFAPM CONTROL UNIT	DFAPM-CU	CONTROL UNIT, DERMAFLOAT APM
DFAPM kit	DFAPM3680NZ	DERMAFLOAT APM MATTRESS SYSTEM 36x80
Cair APM kit	CRAPM-3680NZ	CAIR APM SYSTEM, 36 X 80
Cair APM Control Unit	CRAPM-CU	POWER UNIT, CAIR APM

Recommended Replacement Products:

Current SKU	New SKU	Description
DFAPM-CU	DFAPL3680NZ	DermaFloat APL Mattress Replacement System 36x80
	PMP3680SZBA-PMP1	PROMatt Plus 36x80 with PMP-CU Control Unit
DFAPM3680NZ	DFAPL3680NZ	DermaFloat APL Mattress Replacement System 36x80
	PMP3680SZBA-PMP1	PROMatt Plus 36x80 with PMP-CU Control Unit
CRAPM-3680NZ	ACPAPM-3680NZ	Alternate Cair Plus APM Mattress Replacement System 36x80
	222-3680-PMP1	KIT, PROCAIR MATT, 36X80, PRO TECH PUMP
CRAPM-CU	ACPAPM-3680NZ	Alternate Cair Plus APM Mattress Replacement System 36x80
	222-3680-PMP1	KIT, PROCAIR MATT, 36X80, PRO TECH PUMP

*Contact your Joerns representative to discuss replacement options that would best fit your requirements.

Regions Affected:

- Asia Pacific (AP) Europe, Middle East, Africa (EMEA)
 Latin America (LA) North America (NA)

Channels Affected:

- Acute (AC) Veterans Affairs (VA)
 Post Acute (PA) Home Care (HC)

Product Retirement Notice

Reason for Retirement:

These products have been discontinued due to phase out of old model.

Rental services will continue but will enter a phase out period supported by existing inventory and transition to the alternative offering

Timeline of Events:

Active Retirement Mode	Joerns will no longer offer new products for sale. Joerns will continue renting existing product in a phase out period.	Jul 29, 2022
Limited Retirement Mode	Joerns will no longer offer new products for sale. Joerns will continue renting existing product in a phase out period. Joerns will phase out service part availability according to supply availability.	Dec 31, 2022
End of Service	Joerns will no longer offer service parts for the product after this date.	Dec 31, 2024

Service and Warranty:

Joerns will maintain our commitment to our customers by supporting and servicing discontinued product at all domestic service centers throughout the life of all warranties in place, as long as the required parts are commercially available.

Contact:

Joerns Healthcare is committed to providing you with a superior level of customer service. Please contact your Joerns representative for additional information regarding this communication.

All official End of Life notifications and phase information is posted on the support area of our website at: <http://www.joerns.com>.

Obsoleted Joerns [Insert Product(s) or Series Name] Packages:

Packages	Description
Insert Text	Insert Text

[Insert Product(s) or Series Name] Package Mapping Tool:

Legacy SKU	New SKU	Product One	Product Two	Product Three	Product Four	Product Five
Insert text	Insert text	Insert text	Insert text	Insert text	Insert text	Insert text

Definition of Terms:

Last Time Buy

Last Time Buy (LTB) is advanced notification to Joerns customers and partners that Joerns intends to start the end of life process. The duration of this phase is variable and depends on numerous factors including material availability, Joerns and channel inventory and end user demand. Last Time Buy is informational only; products in this phase are active.

Active Retirement Mode

Active Retirement Mode (ARM) is a statement by the company that it is no longer actively manufacturing or selling the product. Products in ARM are removed from all price lists and marketing collateral.

Limited Retirement Mode

Limited Retirement Mode (LRM) is a statement by the company that it will no longer manufacture or develop enhancements for these products. Depending on inventory, technical capability, and customer demand Joerns will continue to offer support agreements on products in LRM. LRM is a discretionary phase in the product lifecycle process.

Product Retirement Notice

End of Support

End of Support (EOS) is a statement that the company no longer offers support for the product, and all remaining unique inventory or materials will be removed.