

Product Retirement Notice

PRN #03012021-02

March 1, 2021

Joerns Healthcare Announces End of Life Plan for Slings

This notice serves as formal communication of Joerns Healthcare, Inc.'s intent to initiate the End of Support (EOS) notification for the following products and all related configurations and packages. End of Support (EOS) is a statement that the company no longer offers support for the product, and all remaining unique inventory or materials will be removed. The following product(s) are affected:

- Classic Slings

This retirement notice attempts to identify all SKUs affected by the discontinuation of the Classic Sling Series. It is possible that some part numbers were missed in the list provided. Joerns reserves the right to include omitted SKUs if they are related to the products listed above, even if the SKU is not specifically listed in the notice. Those omitted SKUs are subject to the terms specified within this document. If you are unsure of a specific SKU, please contact your Joerns representative for clarification.

Products:

Product Name	SKU	Description
2 Point, Classic	020-0258	SLING,SHEET,FIN SS-101A
2 Point, Classic	020-0265	SLING,FULLBODY,600,FIN 303R
2 Point, Classic	132-S-C	CHAIN SET9 LNK(for car use)
Universal Classic	2917LFT4542	SLING4PT U Sm GRN REUSE F/LIFT4004/4614
Universal Classic	2917LFT4543	SLING4PT U Med GRN REUSEF/LIFT4004/4614
Universal w / Head Support Classic	2917LFT4544H	MEDCSLG 4PTU-SHPHDSUP GR L LFT 4004/4614
Universal w / Head Support Classic	2917LFT4545H	MEDCSLNG 4PUSHPE HDSUP GRXL LFT4004/4614
Universal Classic	70000-4KIT	70000 SERIES SLING 4 KIT 7.00007E+19
Universal Classic	70010-4KIT	70010 SERIES SLING 4 KIT 7.00107E+19
One Piece w / Commode, Classic	70055SE	SLNG,4PT-1PC, COMMODE, POS STRP,GR,XL SE
Hoyer Classic Sling Service Parts	NA1043	QUICKFIT SIDE SUSPENDER (PAIR)
Hoyer Classic Sling Service Parts	NA1118	LONG SEAT SIDE SUSPENDERS (PAIR)
Classic and Oxford Pro Accessory	EM/0244	QUICK FIT SIDE SUSPENDER - OXFORD SLING

Recommended Replacement Products:

Current SKU	New SKU	Description
020-0258	No Alternative	
020-0265	No Alternative	
132-S-C	No Alternative	
2917LFT4542	No Alternative	
2917LFT4543	No Alternative	
2917LFT4544H	No Alternative	
2917LFT4545H	No Alternative	
70000-4KIT	70000	SLING,4 POINT U PADDED POLYESTER X LARGE
70010-4KIT	70010	SLING, 4POINT U PADDED W/HEADSUPPORT-XL
70055SE	70055	SLNG,4PT-1PC, COMMODE, POS STRP,GR, XL
NA1043	No Alternative	
NA1118	No Alternative	
Classic and Oxford Pro Accessory	No Alternative	

*Contact your Joerns representative to discuss replacement options that would best fit your requirements.

Regions Affected:

- Asia Pacific (AP) Europe, Middle East, Africa (EMEA)
 Latin America (LA) North America (NA)

Channels Affected:

- Acute (AC) Veterans Affairs (VA)
 Post Acute (PA) Home Care (HC)

Reason for Retirement:

These products have been discontinued due to low sales volume, transfer of manufacturing to Mexico and rationalization efforts.

Price Increase:

None Available.

Timeline of Events:

Special Price Requests Due	Joerns will not accept any special price requests (SPRs) after this date.	03/01/2021
Last Time Buy	Joerns will not accept monthly or service contract orders after this date.	03/01/2021
Active Retirement Mode	Joerns will no longer manufacture the noted frame SKUs after this date.	03/01/2021
Limited Retirement Mode	Joerns will no longer sell the noted frame SKUs after this date.	03/01/2021
End of Service	Joerns will no longer offer service parts for the product after this date.	03/01/2021

Service and Warranty:

Joerns will maintain our commitment to our customers by supporting discontinued product at all domestic service centers throughout the life of all warranties in place, as long as the required parts are commercially available.

Contact:

Joerns Healthcare is committed to providing you with a superior level of customer service. Please contact your Joerns representative for additional information regarding this communication.

All official End of Life notifications and phase information is posted on the support area of our website at: <http://www.joerns.com>.

Definition of Terms:**Last Time Buy**

Last Time Buy (LTB) is advanced notification to Joerns customers and partners that Joerns intends to start the end of life process. The duration of this phase is variable and depends on numerous factors including material availability, Joerns and channel inventory and end user demand. Last Time Buy is informational only; products in this phase are active.

Active Retirement Mode

Active Retirement Mode (ARM) is a statement by the company that it is no longer actively manufacturing or selling the product. Products in ARM are removed from all price lists and marketing collateral.

Limited Retirement Mode

Limited Retirement Mode (LRM) is a statement by the company that it will no longer manufacture or develop enhancements for these products. Depending on inventory, technical capability, and customer demand Joerns will continue to offer support agreements on products in LRM. LRM is a discretionary phase in the product lifecycle process.

End of Support

End of Support (EOS) is a statement that the company no longer offers support for the product, and all remaining unique inventory or materials will be removed.