**Fact Sheet**

**Joerns Healthcare** is a leading vertically integrated manufacturer of healthcare beds, therapeutic surfaces, patient handling products, and a provider of negative pressure wound therapy devices, DME equipment, and services to the Post-Acute market.

**FAST FACTS**

- Premier Post-Acute Capital and Service Provider across the Care Continuum
- Headquartered in Charlotte, NC
- Operations throughout North America and Europe
- 125+ Years of Experience
- 1,700 Employees
- Manufacturer–Direct Product
- Service Provider of Choice for the Top 100 LTC Providers

**PREMIUM PRODUCTS**

- **Joerns Dolphin**
  - Our Dolphin® brand of advanced therapeutic surfaces is becoming the first choice for critically compromised patients with tissue viability concerns.

- **KCI**
  - Joerns Healthcare is a distributor of industry-leading V.A.C.® Therapy systems, part of the KCI suite of NPWT products to the Skilled Nursing segment.

- **Joerns Hoyer**
  - Our Hoyer® brand is the oldest and most recognized brand name in patient handling.

- **Joerns P.R.O.**
  - Our P.R.O.® brand of hybrid surfaces has provided thousands of caregivers and patients with a clinically effective and cost-efficient therapy surface.

- **Joerns UltraCare**
  - Our UltraCare® brand of healthcare bed frames represents the most utilized bed system in Post-Acute care.

**SERVICE HIGHLIGHTS**

- **40,000+**
  - Daily Patients

- **24/7/365**
  - Service

- **JCAHO**
  - Accredited

- **120,000+**
  - Items in Service

- **<4 hrs.**
  - National Average Delivery

- **130+**
  - Service Locations

- **700+**
  - Service Technicians

- **600+**
  - Service Vehicles
ENABLED BY PROVEN SYSTEMS

Nationwide Service

- 365/24/7 PURPLE SHIRT TECHNICIAN SUPPORT
- NATIONAL EQUIPMENT + RENTAL SERVICES
- CUSTOM INTEGRATED SOLUTIONS

Equipment & Support

- MANUFACTURER DIRECT PRODUCT
- NATIONAL CLINICAL EDUCATION & SUPPORT
- CLINICAL ASSESSMENT / FORMULARY DEVELOPMENT

Technology Workflow & Data/Analytics

- MYJHC ONLINE ORDERING PORTAL
- SPEND MANAGEMENT
- REPORTING SOLUTIONS-MAXIMIZING ASSET UTILIZATION

UNIQUELY SERVES THE CONTINUUM OF CARE

SOME OF OUR CUSTOMERS

- HCR ManorCare
- Cleveland Clinic
- SavaSeniorCare
- Genesis HealthCare
- Select Medical
- Johns Hopkins Medicine
- Kindred Healthcare
- golden living
- Department of Veterans Affairs
- KAISER PERMANENTE
The Purple Shirt is a unique and powerful part of our tradition of caring and corporate culture. Our success is embedded in our founding principle – maintaining an emotional, compassionate connection with customers that inspire associates to perform at exceptional levels.

People First, Character, Knowledge

We acknowledge that people are the heart of all that matters at Joerns’s Healthcare — our associates, our customers, and those they care for.

People
Passion
Performance

We will aggressively pursue innovative solutions with uncompromising vigor.

Dedication, Unparalleled Service, Teamwork

We will bring to market high-quality, best value, integrated solutions that address the need of today and anticipate those of tomorrow.

Product Superiority, Total Quality, Profitability

Making a Difference

“I have been so blessed to work with your wonderful company and my life is better because of it. If anyone is needing medical equipment and is looking for a company that is reliable, trustworthy, and dedicated to improving lives, I definitely recommend Joerns! Thank you again for everything!”

— Tasha Schuh  
former Mrs. Wheelchair USA (2012-13)

Recent Key Events

2010
Acquires Dolphin F.I.S., bringing unique and highly effective fluid immersion simulation technology to healthcare continuum.

2013
Acquisition of NEMS, becoming a direct supplier of motors and leading rail systems to healthcare continuum, and Global Medical expansion further into hospice sector.

2014
Joerns merges with RecoverCare creating unmatched scale and offering across full care continuum.

2015
KCI NPWT Partnership strengthening advanced wound care strategy in skilled nursing. Acquisition of Dynamic Medical Systems (DMS), Invacare’s rental business, further enhancing ability to serve care continually.