

Wound Management Solutions



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Joerns Healthcare understands the challenges you face when providing high-quality care in today's economy. From nursing shortages to regulatory and financial pressures as well as the challenge to keep up with the ever-changing wound care technology, even the best facilities struggle to keep up with it all. Facilities need more than just products and services, they need a true partner in care to help them find the product, clinical and financial solutions required to ensure the best possible outcomes.

Joerns Healthcare can help. We have developed a comprehensive line of solutions dedicated to allow you to overcome these challenges.

Cultivating an Environment of Care

Wound Management Solutions (WMS) is designed to help facilities manage the high costs associated with wound care and to reduce the incidence of pressure ulcers. Our Wound Solutions Managers will work with your facility to design best practice protocols, develop product formularies and provide educational tools that enhance your wound management program.

Vision

Joerns Wound Management Solutions will redefine the wound products marketplace to focus on the prevention and healing of all wounds by shifting the paradigm to true partnerships with our customers through aggregation of the highest quality products, services and technologies.

Mission Statement

We are an integral part of Joerns Healthcare's focus on improving the lives of people who need care, their families, and care providers through innovative wound management products, educational offerings and service solutions that leverage the latest technology to compassionately support optimal clinical outcomes, supported by unparalleled passionate service.

Product Solutions

With today's financial challenges, you cannot afford to only get partial benefit from care delivery products. When you invest in the Joerns Healthcare product offering, we respond with value-added programs to help you maximize the benefits our products have to offer. Wound Management Solutions focuses on education, sharing valuable tools, and ensuring long-term customer satisfaction.

- **Negative Pressure Wound Therapy (NPWT):** Medela® Invia® Wound Therapy utilizes negative pressure to help promote healing in chronic or difficult to heal wounds providing a true product and service alternative to the current market leader.



Canister & tubing sold separately.

- **Targeted Pulsed Electromagnetic Field (PEMF) Therapy - IVIVI Partnership:** Pulsed electromagnetic field (PEMF) technology stimulates biochemical and physiological healing processes to help repair the injured tissue and reduce related pain and inflammation, by generating an electrical current in injured soft tissue. Pulsed electromagnetic fields are a non-invasive means to accelerate and improve the body's own healing mechanisms.
- **The Dolphin Bed™ with Fluid Immersion Simulation™** allows caregivers to provide many of the best elements of air-fluidized therapy (three dimensional volumetric engagement, elimination of gradient shear forces, and superior outcomes for flaps, grafts, and pressure ulcers). The Dolphin Autovector measures your patient's weight, body contour, and surface area and automatically imprints the data into RAM. The system then uses the data to examine and respond automatically to any patient movement to provide optimal immersion.
- **Therapeutic Bed Systems, Enhancing Patient Comfort and Safety:** Joerns beds and therapeutic support surfaces provide an effective and feature-rich bed system. As product expert and manufacturer for both bed frames and support surfaces, our products are designed as an integrated system, maximizing the features of each and providing a synergy of benefits. Positive outcomes are enhanced through partnership with our Wound Solutions Managers and the WoundLink program.



Clinical Solutions

The longer it takes for a wound to heal, the greater the risk to your organization. Not only can our clinical solutions help wounds heal faster, our solutions can prevent wounds from occurring at all.

We understand that your nursing staff not only needs products they can rely on, but they value partnerships with specialists who support them by answering questions and by providing guidance to help them achieve the desired positive outcomes. Our Wound Solutions Managers and Clinical Solutions Specialists will work with your organization to develop or enhance your wound management program.

In addition to a complete prevention to treatment support surface product line, our Wound Management Solutions program offering combines services including:

- Formulary development and support
- Educational and knowledge transfer programs
- Real time clinical support
- WoundLink online clinical and educational portal

Educational Solutions

WoundLink University is dedicated to helping clinicians gain a more thorough understanding of the key elements to applying best practices to the business of wound care. Our web portal, WoundLink.com is dedicated to providing educational modules, wound identification tools, streaming videos and resources that provide much needed education around negative pressure, therapy support surfaces and many other product categories that will help you in the prevention and treatment of pressure ulcers.



Service Solutions

In a fast-paced, changing environment like healthcare, there's no mystery as to why our customers emphasize service as much as they do. The heart of our service program is understanding the needs of our customers and developing service programs to support them. Our highly-trained, nationwide C.A.R.E. team is well-equipped to handle your service needs on any Joerns Healthcare product you have in your facility.

Key features:

- Available 24 hours per day; 7 days a week
- We offer customizable service packages with our rental and after – sale service support programs
- As the manufacturer, our service technicians have comprehensive knowledge of our products
- Bariatric product needs
- One call for all of your rental needs

Financial Solutions

By working with Joerns Healthcare, your organization can achieve additional benefits inherent in our offering such as reduced training expenses and operational management when both rental and capital equipment come from the same supplier partner. A standardized equipment solution is now possible whether you choose to rent or purchase the products.



Joerns can build a customized solution program for your facility that will allow you to meet your wound care, service and financial needs:

- Rental programs
- FastCair rental (onsite emergency inventory)
- Rent to own programs
- Conversion of operational expenses to capital expenses
- Capital sale with optional after sale service and clinical support

Joerns Healthcare is a leader in outcomes with a particular focus on wound prevention and healing as well as patient and caregiver safety. Our Solutions team will customize the right program to meet your clinical and financial needs. We are committed to being your partner and have the best products, educational and clinical programs and technical service to support you. **Call us today to learn how we can help your facility achieve the right mix of solutions to enhance your wound management program.**